

GEOSCIENCE

# African Foray

Aussie geoscience firm opens office in SA, to expand into the rest of the continent

LONI PRINSLOO | STAFF WRITER

**A**ustralia-based geoscientific management company acQuire is ramping up its efforts to expand its South African and African footprint and has successfully secured two significant contracts with South African mining companies.

Business analyst **Alan Fenelon** says that the contracts signed with Kumba Iron Ore and Exxaro are important for the company's expansion efforts in the country. "The reason why these contracts are so significant lies in the fact that acQuire had to go through a long process to convince these companies to take the leap from their existing applications to acQuire's application."

Fenelon says that exploration

and mining companies often use low-end products to manage information. "These products are only able to complete a piece of the puzzle and not the puzzle in its entirety.

"It is important to note that exploration and mining companies' geoscientific data is really all they have to go on once they start mining. The acQuire application ensures that the capture of all geoscientific information is validated at the source, and therefore becomes the company's intellectual property.

"By managing the quality of geological information, mining and exploration companies are better able to deal with resource viability, extraction planning,



**ALAN FENELON**

We realise the value of accurate and valid information

safety and environmental issues.

"A company's geological model, resource distribution and mine plan are only as dependable as the information and data they are built on.

"We realise the value of accurate and valid information, especially in the mining environment and encourage companies to get

it right from day one."

Fenelon says that the company did have an African footprint previously, through its global agreements with major mining companies that also operate in Africa.

However, 18 months ago the company started exploring further options of expanding into the continent. "We noticed that the mining and exploration companies all emphasised and wanted local support before committing to the application, which is why we opened a South African office earlier this year."

A technical team has been recruited from South Africa and acQuire has trained the team for three to six months in Australia. "[They] are all qualified geologists and experts on the acQuire application, ready to lend support and tend to the company's South African and African clients," says Fenelon.

The team will be responsible for the support of the company's existing clients and for new deployments in the country.

MINING WEEKLY COUPON ON PAGE 34 E174461

## Chief Executive Officer (CEO) – Mining

USD 150 000 to USD 400 000 p.a (neg), plus bonus and share options

### South Africa/Namibia

- Responsible for the management of the group companies with a focus on the implementation of strategic goals and organisational objectives. To allow direction and leadership towards the achievement of the group's mission, strategy and its annual goals
- Establish primary goals of the company and senior management - evaluation and recommendations for change through implementation of a group strategy. Advise the Board on a regular basis.
- Responsibility for the successful development of the mining project in Namibia. Ensure that funding and human resources are in place. Formulate policies and planning recommendations to the Board and decide or guide courses of action in operations by staff
- Evaluate and monitor investor and stockholder relations and communication status and initiate appropriate action when required. Assure that the group and its mission, programs and products are consistently presented in strong, positive image to relevant stakeholders
- Effectively manage the human resources of the organization according to personnel policies and procedures that fully conform to current laws and regulations.
- To effectively communicate to investors about the company and its projects.

A relevant degree and 10 to 15 years commercial experience will secure. The management of the planning, construction, commissioning and operation of project facilities on the African continent is highly sought after.



**POWERHOUSE**  
APPOINTMENTS

[jacqui@powerhousesa.co.za](mailto:jacqui@powerhousesa.co.za)

Powerhour Appointments (Pty) Ltd

Telephone: +27 11 467 3388 Fax: +27 11 648 9621 Mobile: 084 800 1011