

Bill Withers, 2010 Entrepreneur of the Year Awards

Ernst & Young's Entrepreneur Of The Year (EOY), is the world's most prestigious business award for entrepreneurs. The award recognises the contribution of people who inspire others with their vision, leadership and achievement. The EOY award celebrates those who are building and leading successful, growing and dynamic businesses in more than 50 countries.

The 2010 Ernst & Young Entrepreneur Of The Year, Western region (Australia) awards were announced in Perth at a dynamic ceremony on 12 August 2010. Bill was announced as the 2010 Entrepreneur Of The Year, Western region for Technology & Emerging Industries. Bill travelled to Sydney on 24 November for the announcement of the National 2010 Ernst & Young Entrepreneur Of The Year. Unfortunately, Bill was pipped at the post.

In his role as Managing Director, Bill continues to inspire his staff by his strategic leadership and passion for the acQure values.

Congratulations, Bill! Everyone at acQure is proud of you.



Wild with Filters!

Wildcard characters can be used in acQure workspace and object filters to enhance search capabilities. These characters can be substituted for any other character (or characters) in a string.

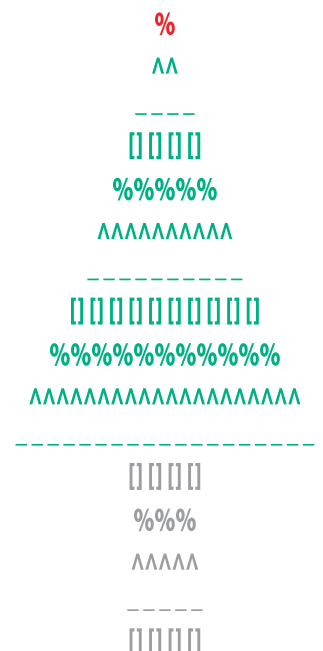
Using wildcard characters with the **LIKE** operator gives more flexibility when filtering. These are much more flexible than the = and != operators.

If any of the arguments are not of character string data type, Microsoft® SQL Server™ converts them to character string data type, if possible.

Listed below are examples of how these operators can be used;

Operator	Group	Link	Field	Operator	Val1	Val2
	Group1		HOLEID	LIKE	_123	
			HOLEID	LIKE	%123	
			HOLEID	LIKE	drillhole[0-9]	

Wildcard character	Description	Example
%	Starts with	WHERE HOLEID LIKE 'ABC%' finds all drillhole numbers start with the 'ABC' in the HOLEID field.
	Ends with	WHERE SAMPLEID LIKE '%X' finds all sample numbers ending with the character 'X' in the SAMPLEID field.
	Contains	WHERE Description LIKE '%clay%' finds all geology descriptions with the word 'clay' anywhere in the description field.
_ (underscore)	Any single character.	WHERE Geo_FirstName LIKE '_ean' finds all four-letter first names for the geologists that end with 'ean' (Dean, Sean, and so on).
[]	Any single character within the specified range ([a-f]) or set ([abcdef]).	WHERE Geo_Surname LIKE '[C-P]arsen' finds Geologist last names ending with arsen and beginning with any single character between C and P, for example Carsen, Larsen, Karsen, and so on.
[^]	Any single character not within the specified range ([^a-f]) or set ([^abcdef]).	WHERE Geo_Surname LIKE 'Sm[^y]%' all Geologist last names beginning with 'Sm' and where the following letter is not 'y'.



acquire South African Office Opening



acquire's new Johannesburg office in Sandhurst was opened on 5 October by the Deputy High Commissioner for Australia in South Africa, the Hon. Peter Budd. This is just the beginning of our plan to significantly increase the size of our presence in the region in the next 18 months. We see a particularly bright future for growth in the region and have launched an aggressive recruitment drive for our South African office.

Although we have been operating in Africa for over a decade, we have had a South African office only for the last two years. The office was initially setup for a small technical team providing local support. However, with our new location and expanded staff, we are well prepared for future growth opportunities.

While guests at the opening enjoyed the surroundings of the new office complex, acquire's CEO, Warren Cook, spoke to the guests about acquire's global enterprise agreements with many of the major companies operating in the region (including Rio Tinto, Barrick Gold and Anglo American), which had given it a good business foothold.

acquire has recently deployed solutions with Eurasian Natural Resources Corp (ENRC) for their Democratic Republic of the Congo projects, Ncondezi Coal in Mozambique, Burkina Faso explorer Ampella Mining, Exxaro and Northam Platinum in South Africa as well as more established clients such as Kumba Iron Ore and Lumwana Copper in Zambia.



Left to right: Anton Dickinson, Frederick Mintah, Bavelile Vilane, Emmanuel Kumi and Alex Gardiner

Meet Your Local acquire Office

acquire's South African office has been operating since 2008. The office has recently undergone an expansion to accommodate for its technical and commercial growth in the African region.

- Alex Gardiner, Regional Manager and Solutions Analyst
- Bavelile Vilane, Administration Officer
- Frederick Mintah, Geoscientific Data Analyst
- Anton Dickinson, Geoscientific Data Analyst
- Emmanuel Kumi, Geoscientific Data Technologist

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New acQuire Appointments



Hillary Capolingua – Administration Officer and Receptionist

In August, Hillary Capolingua joined our Administration and Finance team in the Perth office. Hillary worked for Crescent Gold for 3 years as an Office Administrator and moved on to be a P/A – Office Manager for Liberty Resources. Hillary has over 30 years experience in administration and accounts

Brett Robinson – Regional Manager, Infrastructure, Systems & Delivery

Brett Robinson joined our Perth ISD team in late July. He has a double degree in Commerce and Computer Science. Brett has worked in ICT across several industries such as education, government, medical research, private sector and consulting. During the last 16 years, Brett has had many ICT roles ranging from web design, help desk, system/network administration and team management. 2011 is going to be a big year for Brett as it is both his 10 year wedding anniversary and is also expecting the birth of his first child in early June.

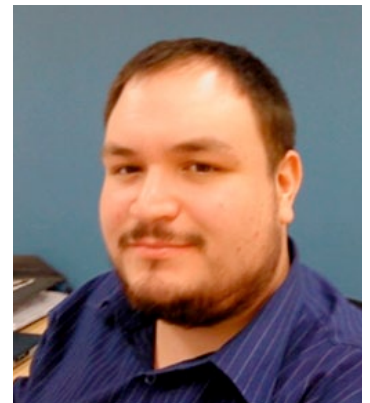


Claudia van Dijk – Regional Manager, Administration and Finance

Claudia Van Dijk was born in the Netherlands and moved to Australia with her family when she was five years old. After graduating from the University of Western Australia with a Bachelor of Economics, she joined the Banking industry. Claudia was employed with Westpac Banking Corporation /Challenge Bank Limited for 18 years in a variety of roles including Credit Analyst, Customer Manager and Business Banking Manager. Having been acQuire's Westpac Business Banking Manager for 6 years, Claudia joined acQuire in November this year. Claudia is based in our Perth office.

Eduardo Acevedo Parra – Administration Officer and Translator

Eduardo joined our Santiago office in August. Eduardo graduated in 2007 from Linguistics Applied in Translation with mention in English and Portuguese at the Universidad de Santiago, USACH (University of Santiago). Previous to acQuire, Eduardo worked for the Santiago Marriott Hotel for two years.

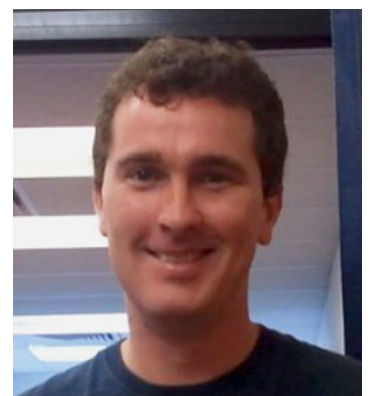


Emmanuel Kumi – Geoscientific Data Technologist

Before joining the acQuire South African team, Emmanuel worked as a .Net Developer for WesBank. He holds a Bachelor in Information Technology and is also a Microsoft Certified Professional (MCP). His career spans from being an IT Field Technician working his way to being a Developer. He has developed and delivered projects in Microsoft technologies including ASP.NET, C# with SQL Server. Emmanuel is enjoying this chapter in his career and loving the opportunity of being part of the acQuire family.

Shane Martin – Software Test Engineer

Shane joined our Perth office in August. After finishing his undergraduate degree in Information Technology in the National University of Ireland, Galway, Shane began working for an IT company involved in the development of customer management systems. After moving to Australia in early 2010 from the Republic of Ireland, Shane is now involved in the testing side of acQuire applications.



New acQure Appointments (continued)



Yann Vee – Business System Implementor

Yann joined the acQure Perth office in October 2010. Yann is a Microsoft certified technology specialist with 4+ years of experience in the IT industry. Yann currently holds a Masters in Internet Computing and a BSc (Hons) in Information Systems.

Brett Bosworth – Technical Writer

Brett has worked as a Technical Writer for 6 years, spending a majority of this time working for companies in the mining industry such as Gemcom and the Wood Group. His studies include a Bachelor of Science (Computer Science) and a Graduate Certificate in Technical Communication. He joined the Content Management team in October and is based in the Kintail Rd office, Perth.

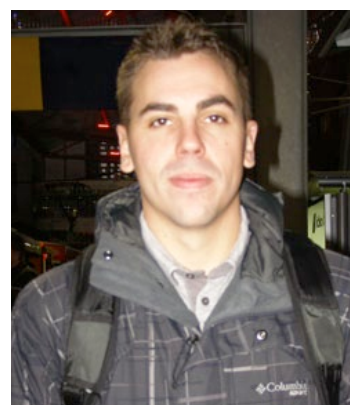


Naveen Kumar Masilamani – Managed Infrastructure Technician

Naveen joined the Perth office in August. Naveen has completed Masters in Information Technology at the Griffith University. Naveen comes to us with 5 years experience working as a Systems Administrator within the mining industry. Naveen's certifications include : MCP, MSCA, MCSE and CCNA.

Stephen Kostyshen – Geoscientific Data Technologist

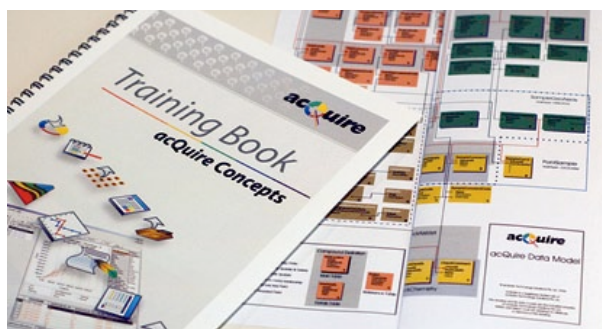
In August, Stephen joined the Implementation and Support Team in the Calgary, Alberta, Canada office. He graduated with honours from the Exploration and Information Technology Program at SAIT Polytechnic. This program bridges the gap between the geosciences and information technology. He has previous experience as a student project engineer for Dow Chemical Canada, where he was involved in several capital projects to upgrade the polyethylene plant. This is Stephen's first position since graduation and he hopes to continue his education and success with acQure.



Upcoming Training 2011

acQure is offering its next training seminar in Johannesburg. Details as follows:

Unit	Date
acQure Concepts (aQ1001)	Monday 31 Jan, 2011 - Tuesday 1 Feb, 2011
acQure Data Collection (aQ102)	Wednesday 2 Feb 2011
QAQC and Assay Results in acQure (aQ103)	Thursday 3 Feb, 2011 - Friday 4 Feb, 2011
acQure Data Extraction to Mapping and Modelling Systems (aQ107)	Wednesday 2 Feb 2011
acQure Reports (aQ104)	Thursday 3 Feb, 2011



To book your position at any of these sessions, send an email to: training_africa@acquire.com.au

or you can register online at the acQure website: www.acquire.com.au/training-schedule.asp

For those who missed this year's acQure Geoscientific Information Management Conference, you missed what was deemed to be one of the best!

This year, the acQure conference moved back to Perth (after having last year's conference in Brisbane). The conference was held at the Duxton Hotel, which is a great location right in the middle of Perth. Prof. Richard Vidgen from the School of Information Systems, Technology and Management (Australian School of Business) at the University of New South Wales was our Key Note Speaker. Prof Vidgen kicked off the first day with a great presentation titled "Complex Adaptive Systems: More Than A Metaphor For Agility And Innovation?"



Although Richard's title sounds intimidating, the fundamental objective of the talk was that the agile principles founded in the software engineering environment are applicable to all organisations. Bill Withers (Managing Director) and Tadhg McCarthy (Global Leader of Development) then described how this principle was used in designing the research and development capabilities of acQure. Their presentation aimed to communicate that to design a good technology, you have to design a good company.

Stephen Mundell (Technical Solutions Leader) and Andy Till (Software Architect), showcased the latest in acQure development and one of the next generation of acQure products, namely acQure Neo - the new dynamic data interrogation tool. They also spoke about the introduction of web based thin-client interfaces (Neo-Web) and web services, as well as flexible field data capture tools.

Customer presentations are the highlights of every acQure conference. This year we were very fortunate to have five excellent customer presenters including Richard Agbidi, Barrick North Mara; Paul Murtagh, AngloAmerican Metallurgical Coal; Melanie de Leon, Jupiter Mines; Neil Fordyce, Minfford Pty Ltd; and Jarrad Fong, Energy Resource of Australia

acQure officially closed the conference with dinner at the Matilda Bay Yacht Club. A delicious meal, great entertainment and a fantastic view of the beautiful Swan River and the lights of downtown Perth was the perfect way to end another successful conference.

Training sessions either side of the conference days were held at Training Choice's training facility and extremely well attended. The latest training units were delivered including acQure's Current Release Features and acQure Coal Quality

Planning has already started for the 2011 acQure Conference (or maybe conferences!). We are keen to hold conferences regionally more often. Watch this space for confirmation on the venues and dates.

acQure Community Relations Committee (CRC)



In December 2008, the Community Relations Committee (CRC) of acQure took on the opportunity to sponsor a boy called Jose Luis Trinidad Estrada in Mexico through the SOS Children's Villages in Canada. SOS Children's Villages in Canada help orphans and assist in preventing families from abandoning their children.

This organisation also provides children with a home, an SOS mother, and a sense of belonging. In addition, the organisation provides education, training and medical care for children in the SOS Villages and in the surrounding regions.

The CRC is acQure's mechanism to promote and support positive community relations activities and participation.